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Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making. Students using Ling and Archer should finish the course with a value-oriented framework and a set of valuation and decision making tools that can be applied in a variety of real-world situations.

## Amazon.com: Real Estate Principles: A Value Approach ...

Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making, including whether and how to lease, buy, or mortgage a property acquisition; whether to renovate, refinance, demolish or expand a property; and when and how to divest (sell, trade, or

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1. The Nature of Real Estate and Real Estate Markets Part 2: Legal and Regulatory Determinants of Value
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4. Government Controls and Real Estate Markets Part 3: Market Valuation and Appraisal
5. Market Determinants of Value
6. Forecasting Ownership Benefits and Value: Market Research
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## Real Estate Principles: A Value Approach

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[Amazon.com: Real Estate Principles: A Value Approach \(The](#)

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Real Estate Principles: A Value Approach, 5th Edition by David Ling and Wayne Archer (9780077836368) Preview the textbook, purchase or get a FREE instructor-only desk copy.

[Real Estate Principles: A Value Approach](#)

Real Estate Principles: A Value Approach (Mchill-hill/Irwin Series in Finance, Insurance, and Real Estate)

[Real Estate Principles: A Value Approach: Ling, David C ...](#)



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The value of a given parcel of real property is determined using the principles of substitution. The maximum worth of the real estate is influenced by the cost of acquiring a substitute or comparable property. Highest and Best Use. Of all the factors that influence market value, the primary consideration is the highest and best use of the real estate.

## What are the Basic Principles of Value in Real Estate?

Assessment is needed to calculate a prediction of price-taking clues from the market forces, factors of finance, accounting, economics, and law driving the real estate market. Real estate valuation is the force behind the real estate

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Approach Solutions businesses. The process of real estate valuation is also known as real estate appraisal. The Economic Principles Affecting Valuation. The value of a property is affected by certain economic principles. Some of these are ... 1. Principle of Anticipation Buyers ...

## 6 Economic Principles That Affect Real Estate Valuations

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Overview Real Estate Principles: A Value Approach demonstrates how

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Value is central to virtually all real estate decision-making. Students using Ling and Archer should finish the course with a value-oriented framework and a set of valuation and decision making tools that can be applied in a variety of real-world situations.

## Real Estate Principles: A Value Approach / Edition 5 by ...

The key to making a sound investment decision is to understand how property values are maintained, increased, created, or destroyed. Since the launch of Real Estate Principles: A Value Approach 5th edition, significant and lasting changes have come upon the world of real estate. This is very true in real estate finance and capital sources where most of

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the traditional lenders have been displaced or transformed, giving way to a radically different set of players in mortgage financing.

## Real Estate Principles: A Value Approach (5th Edition ...

Real Estate Principles: A Value Approach provides students and instructors with the most modern, engaging and attractive textbook available on the subject, with helpful pedagogical features unmatched by any other title.

## Real Estate Principles : A Value Approach 2nd edition ...

The value of real property can be influenced by many factors, such as location and type of use; however, when appraisers make/render an opinion of market

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Approach Solutions value, they must also take into consideration how typical buyers and sellers are responding in the market. Appraisers emulate what informed buyers and sellers will do in an open market.

## Lesson 2 - Basic Economic Principles of Real Property ...

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## Real Estate Principles: A Value Approach: Ling, David ...

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Real estate principles: a value approach. [David C Ling; Wayne R Archer] -- "The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance.

Real estate principles : a value approach (Book, 2020 ...

REAL ESTATE PRINCIPLES I  
Donald A. Corb, JD Lee Institute  
School of Real Estate (Founder) ...  
CONCEPTS OF REAL ESTATE  
1-1 REAL vs. PERSONAL  
PROPERTY A. Characteristics of  
Land/Real Estate a. Land 1-1 ... i.  
value ii. earnest money d.  
Competency 7-2

REAL ESTATE PRINCIPLES I -

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## Lee Institute Solutions

Real estate principles : a value approach. 9. Real estate principles : a value approach. Print book: English. 2016. 5th revised edition [Place of publication not identified] : McGraw-Hill 10. Real estate principles : a value approach: 10. Real estate principles : a value approach. by David C Ling; Wayne R Archer

"The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a

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Real estate principles course.

Depending on their backgrounds and training and on the interests of the students, some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate.

Other instructors may focus more on licensing and brokerage issues (popular topics with many students) or on the investment decision-making process. The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a real estate principles course. Depending on their backgrounds and training and



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Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making. Students using Ling and Archer should finish the course with a value-oriented framework and a set of valuation and decision making tools that can be applied in a variety of real-world situations. The key to making sound investment decision

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is to understand how property values are created, maintained, increased or destroyed. Since the launch of Real Estate Principles: A Value Approach, significant and lasting changes have come upon the world of real estate. This is very true in real estate finance and capital sources where most of the traditional lenders have been transformed or displaced, giving way to a radically different set of players in mortgage finance. There has been change with profound and far-reaching implications in a world where it is understandable that property values can go down as well as up. This realization will color every aspect of real estate investment, finance and transactions for the foreseeable future.

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Principles of Real Estate Practice in Massachusetts contains the essentials of the national and Massachusetts real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Massachusetts license law. It is based on our

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Highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to- make it easy for students to learn the material and pass their real estate exam -prepare students for numerous career applications -stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Massachusetts is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the

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Approach Solutions authors' many years in real estate education.

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Real Estate Development and Investment A Comprehensive Approach Written by real estate industry veteran Stephen Peca, this timely guide skillfully outlines

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the various phases of the real estate development process and addresses some of the most important issues associated with this discipline. Using numerous illustrations and anecdotes, this book takes you through the development process, from historical considerations and idea formulation to financial feasibility and asset disposition, while covering the entire cycle of real estate development for various property types. Topics touched upon throughout these pages include: The key factors affecting demand for different land uses and development The interaction of market research, financing, planning, contract negotiation, marketing, leasing, and property management The need for



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universal, current, and broad knowledge The importance of ethics in the development process The role of different professionals and companies involved in the development process Environmental considerations in real estate development And much more Filled with in-depth insights and practical advice, this reliable resource will help you gain a firm understanding of the functional skills necessary to be successful in this field and familiarize you with several often-overlooked-but essential aspects of commercial real estate development.

This leading textbook for the college introductory real estate principles course is a comprehensive, well written text

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known for its easy to understand and practical approach to the principles of real estate. Highlights include: \* Instructor Resources available online at [www.dearbornRE.com](http://www.dearbornRE.com), including a PowerPoint presentation. \* "Real Estate Today" advisory boxes analyze specific legal cases and controversial issues in the industry. \* A recurring case study is woven throughout the book, highlighting the decision process in a typical real estate transaction. \* "Close Ups", "Legal Highlights" and "Case Studies" appear throughout to provide "real world" applications of the concepts. \* Contains a student study guide CD ROM with interactive case studies.

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