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Written By Jeffrey Gitomer. @GITOMER. KING OF SALES, The author of thirteen best-selling books including The Sales Bible, The Little Red Book of Selling, and The Little Gold Book of Yes! Attitude. His real-world ideas and content are also available as online courses at www.GitomerLearningAcademy.com.

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(September 2017) Jeffrey Gitomer (born February 11, 1946 in West Palm Beach, Florida) is an American author, professional speaker, and business trainer, who writes and lectures internationally on sales,

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Make Easy Pay, and personal development. He lives with his wife Jennifer Gluckow in Charlotte, North Carolina.

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